

Hay:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2006. The denominator represents the total number of FEU shipped, b carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2006.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2006. Source: PIERS, January, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: March 31, 2006 Page 1 of 4

L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: January 2006

| Month\Year: 170.0 \ 170.0 | | Market | Transit | | | Surcharges: | | | | | | | |
|---------------------------|-----------------|--------|-----------------|---------------|------|-------------|-----|---------|-----|-----------|------|-------------------|--|
| Carrier | Market Share | Share | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate | |
| Yang Ming | 45% | 45% | 10 | | | | | | | | | | |
| Meditteranean | 24% | 24% | | | | | | | | | | | |
| China Shipping | 12% | 12% | 22 | | | | | | | | | | |
| Hanjin | 8% | 8% | 12 | | | | | | | | | | |
| SAF Marine | 6% | 6% | 17 | \$475 | | | | | | | | \$475 | |
| Madrigal | 6% | 6% | 25 | \$500 | \$45 | | | | | | | \$545 | |

Weighted Average Container Rate

\$510

Issue Date: March 31, 2006

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: January 2006

| Month\Year: 503.7 \ | Market | Transit | | | | | | | | | | |
|---------------------|-----------------|-------------|-----------------|---------------|------|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Yang Ming | 43% | 43% | 15 | | | | | | | | | |
| Evergreen | 24% | 24% | 15 | | | | | | | | | |
| K Line | 13% | 13% | 13 | | | | | | | | | |
| SAF Marine | 8% | 8% | 12 | | | | | | | | | |
| Hyundai | 6% | 6% | 12 | | | | | | | | | |
| Madrigal | 3% | 3% | 16 | \$450 | \$45 | | | | | | | \$495 |
| Hatsu Marine Ltd. | 2% | 2% | 14 | | | | | | | | | |
| cosco | 1% | 1% | | \$1,115 | | | | | | | | \$1,115 |

Weighted Average Container Rate

\$681

Issue Date: March 31, 2006

Page 3 of 4

L.A./L.B./Oakland Ports To Tokyo, Japan

Hay

Monthly Market Share For: January 2006

| Month\Year: 1,070.0 \ 1,070.0 | | Market | Transit | | | | | | | | | |
|-------------------------------|-----------------|-------------|-----------------|---------------|-------|------------|-------|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CA | F THC | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Meditteranean | 35% | 35% | | \$430 | | | | | | | | \$430 |
| Maersk-SeaLand | 13% | 13% | 14 | \$480 | \$590 | 479 | % | | | | | \$1,296 |
| MOL | 12% | 12% | 11 | | | | | | | | | |
| Yang Ming | 10% | 10% | 10 | | | | | | | | | |
| OOCL | 7% | 7% | 9 | \$960 | \$590 | 47 | % | | | | | \$2,001 |
| cosco | 7% | 7% | 12 | \$1,290 | | | | | | | | \$1,290 |
| Hanjin | 4% | 4% | 9 | | | | | | | | | |
| SAF Marine | 4% | 4% | 14 | | | | | | | | | |
| Hyundai | 4% | 4% | 10 | | | | | | | | | |
| APL | 3% | 3% | 11 | \$1,752 | \$590 | \$40 47 | % | | | | | \$3,205 |
| Zim Line | 1% | 1% | 26 | | | | | | | | | |
| Hapag-Lloyd | 1% | 1% | 9 | \$914 | \$590 | \$40 47 | % | | | | | \$1,974 |

Weighted Average Container Rate

\$999

Issue Date: March 31, 2006